

# Large Commercial & Industrial Program

## CUSTOMER PARTICIPATION AGREEMENT



### COMPANY INFORMATION

Company Name

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Address

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*Street Address*

*Suite #*

*City*

*State*

*ZIP code*

Company Phone

Company Email

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Contact Name

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Phone

Email

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Company Tax ID or SSN

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### To participate in this program, you will need to understand and agree to these terms:

1. Commit to the terms of the program outlined in the Program Manual.
2. Submit this "Participation Agreement Form" and necessary supporting documents for eligible energy efficiency projects to reserve incentives. Provide all project data including plans, calculation forms, project narrative or scope, savings statement and supporting invoices.
3. Contact the program team when projects are complete and allow staff to perform inspections when necessary.
4. Provide access to project facilities and ample lead time both before and after project completion for any inspections that may be required to verify electric demand and energy savings from a specific project.
5. Customer acknowledges that contractors are not an agent, contractor, or subcontractor of Mississippi Power. Mississippi Power does not manage or control the contractor's performance. Mississippi Power shall have no obligation to maintain, remove or perform any work on the implemented measure(s). Mississippi Power shall have no liability for the contractor's failure to perform, failure of the measures to function or for any damage to the customer's premise caused by the contractor.

### SIGNATURE

By signing this document, I agree to program requirements outlined in the measure specifications and Terms and Conditions for the applicable program. As an eligible customer, I verify the information is correct and request consideration for participation under this program. Furthermore, I concur that I meet all eligibility criteria in order to receive payment under this program.

Customer signature

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Date

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MEASURE TYPE	INCENTIVE RATE	QTY	ESTIMATED INCENTIVE TOTAL
<b>Lighting and Lighting Controls</b>			
Screw-In LED Bulb	\$2		
TLED Bulb (Type A or Type B)	\$3		
TLED Lamp (Type C) (2 lamp maximum)	\$10 per lamp		
8' TLED Lamp	\$10 per lamp		
LED 2' X 2' Troffer Fixture	\$15		
LED 2' X 4' Troffer Fixture	\$30		
LED Downlight Fixture	\$10		
LED Exit Sign	\$7		
LED High Bay (<250W HID equiv)	\$30		
LED High Bay (250 – 400W HID equiv)	\$75		
LED High Bay (>400W HID equiv)	\$100		
LED Wall Pack (<75W)	\$30		
LED Wall Pack (>75W)	\$50		
Parking Garage (<150W)	\$40		
Parking Garage (>150W)	\$75		
Occupancy Sensor	\$10		
Daylight Sensor	\$25		
LED Cooler/Freezer Lighting	\$50		
<b>Outdoor Lighting</b>			
LED Pole-Mounted Fixture ≤100W HID	\$45		
LED Pole-Mounted Fixture 250W-101W HID	\$75		
LED Pole-Mounted Fixture 750W-251W HID	\$100		
LED Pole-Mounted Fixture ≥750W HID	\$150		
<b>Heating and Cooling (HVAC)</b>			
High Efficiency Air Conditioner <i>replacement</i>	16 SEER	\$80 per ton	
	17+ SEER	\$100 per ton	
High Efficiency Heat Pump <i>replacement</i>	16 SEER	\$160 per ton	
	17+ SEER	\$200 per ton	
Wi-Fi Enabled Smart Thermostat	\$100		
Variable Frequency Drive	\$50 per HP		
Guest Room Energy Management	\$100 per room		
<b>Additional Measures</b>			
EnergyStar Freezer / Refrigerator	\$75		
Anti-Sweat Refrigerated Case Doors	\$100		
Wall & Ceiling Insulation <small>(Ceiling insulation r-value R30 and R-19 suspended ceilings. Wall insulation r-value of at least R13.)</small>	\$0.20 per sq ft		
<b>TOTAL</b>			

<b>TOTAL PROJECT COST</b>	
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Note: Incentives are capped at \$50,000 per customer (tax id), per program year.

# Large Commercial & Industrial Program

## CUSTOM PROGRAM AGREEMENT



### COMPANY INFORMATION

Company Name

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Address

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*Street Address*

*Suite #*

*City*

*State*

*ZIP code*

Company Phone

Company Email

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Contact Name

---

Phone

Email

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Company Tax ID or SSN

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### PROJECT INFORMATION

Project Name

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Estimated Start Date

Estimated Completion Date

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Project Description

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Primary Heating Source:

Gas

Electric

Heat pump

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Estimated kWh savings

Project Cost

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*Note: Incentives are paid at \$0.10 per kWh saved and capped at \$50,000 per customer (per tax ID), per program year.*

## **Steps:**

1. Complete agreement information
2. Submit details about the equipment to verify qualifications for rebates. You'll need to submit supporting documentation: energy calculations for each energy efficiency measure, equipment specification sheets, and any additional project specific documentation.
3. A team member will contact you to determine if your custom project qualifies for program incentives.

## **Terms and Conditions:**

1. Commit to the terms of the program outlined in the Program Manual.
2. Submit this "Customer Participation Agreement" and necessary supporting documents for eligible energy efficiency projects to reserve incentives. Provide all project data including plans, calculation forms, project narrative or scope, savings statement and supporting invoices.
3. Contact the program team when projects are complete and allow staff to perform inspections when necessary.
4. Provide access to project facilities and ample lead time both before and after project completion for any inspections that may be required to verify electric demand and energy savings from a specific project.
5. Customer acknowledges that contractors are not an agent, contractor, or subcontractor of Mississippi Power. Mississippi Power does not manage or control the contractor's performance. Mississippi Power shall have no obligation to maintain, remove or perform any work on the implemented measure(s). Mississippi Power shall have no liability for the contractor's failure to perform, failure of the measures to function or for any damage to the customer's premise caused by the contractor.

## **SIGNATURE**

By signing this document, I agree to program requirements outlined in the measure specifications and Terms and Conditions for the applicable program. As an eligible customer, I verify the information is correct and request consideration for participation under this program. Furthermore, I concur that I meet all eligibility criteria in order to receive payment under this program.

Customer signature

Date

# Large Commercial & Industrial Program

## ALTERNATE PAYEE FORM



### MISSISSIPPI POWER CUSTOMER INFORMATION

Company Name

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Address

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*Street Address*

*Suite #*

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*City*

*State*

*ZIP code*

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Company Phone

Company Email

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Account Number

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Project(s) Affected

- |          |           |
|----------|-----------|
| 1. _____ | 6. _____  |
| 2. _____ | 7. _____  |
| 3. _____ | 8. _____  |
| 4. _____ | 9. _____  |
| 5. _____ | 10. _____ |

### ALTERNATE PAYEE'S INFORMATION

Company Name

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Phone

Email

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Contact Name

Title

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Address

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### SIGNATURE

*I authorize the above-stated alternate payee to receive the incentive check for the project(s) listed on this form.*

Customer Signature

Date

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# Kitchen and Refrigeration

Mississippi Power customers can take advantage of our Large Commercial & Industrial Program. This program is designed to help all commercial customers reduce operating costs, lower environmental impacts and improve their bottom line.



Maximum rebate for the combination of lighting, lighting controls, heating and cooling, kitchen equipment and refrigeration upgrades is \$50,000 per customer per year.

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
Freezer	\$75/Unit	ENERGY STAR qualified
Refrigerator	\$75/Unit	ENERGY STAR qualified
LED Cooler/ Freezer Lighting	\$50/Cooler Door	<ul style="list-style-type: none"> <li>· Must be ≥ 46" strip LED fixtures installed on both sides of door</li> <li>· DLC listed with a primary use type of vertical refrigerated case luminaires</li> <li>· Replacement tube lamps are not eligible under this category and should be submitted as a lighting measure</li> </ul>
Anti-Sweat Refrigerated Case Doors	\$100/Unit	<p><b>INSTALLATION OF EITHER NO-SWEAT DOORS OR DOORS WITH ANTI-SWEAT HEATERS:</b></p> <ul style="list-style-type: none"> <li>· If a lighting retrofit is included with the new doors, it must consume the same amount of energy or less energy than the old lighting</li> <li>· Upgrades to lighting or other system components should be processed separately</li> <li>· Rebate is limited to retrofit of existing doors only</li> </ul>

# Lighting

Mississippi Power customers can take advantage of our Large Commercial & Industrial Program. This program is designed to help all commercial customers reduce operating costs, lower environmental impacts and improve their bottom line.



Maximum rebate for the combination of lighting, lighting controls, heating and cooling, kitchen equipment and refrigeration upgrades is \$50,000 per customer per year.

## LIGHTING

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
LED Décor/Candelabra Screw-In	\$2/Lamp	<b>INSTALLATION OF TYPE, PAR, MR, BR, R, G OR B INTEGRAL SCREW-IN LAMPS:</b> <ul style="list-style-type: none"> <li>· Lamps must be installed in hard-wired, wall or ceiling-mounted fixtures</li> <li>· Lamps installed in portable fixtures are not eligible for rebates</li> <li>· Equipment is listed on the ENERGY STAR or DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
TLED Type A or Type B	\$3/Lamp	<b>INSTALLATION OF TYPE-A OR TYPE-B BASE BULBS:</b> <ul style="list-style-type: none"> <li>· Lamps must be installed in hard-wired, wall- or ceiling mounted fixtures</li> <li>· Lamps installed in portable fixtures are not eligible for rebates</li> <li>· Equipment is listed on the ENERGY STARR or Design Lights Consortium (DLC)</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
TLED Type C	\$10/Lamp	<b>INSTALLATION OF T8, T5, T5 HO, OR U-BEND LED BULBS:</b> <ul style="list-style-type: none"> <li>· Replacement of fluorescent lamps with LED linear tube replacements (TLEDs)</li> <li>· TLED rebates are for the retrofit of existing fixtures only</li> <li>· TLED rebate is the same, regardless of length or size</li> <li>· Equipment is listed on the DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
LED 2'x 4' Troffer Fixture	\$30/Fixture	<b>INSTALLATION OF RETROFIT LED TROFFER, PANELS OR SIMILAR INTEGRATED LUMINAIRES IN EXISTING FIXTURES:</b> <ul style="list-style-type: none"> <li>· Integrated LED retrofit kits only</li> <li>· Linear retrofit kits are NOT eligible</li> <li>· Equipment is listed on the DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>

## LIGHTING

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
LED 2'x 2' Troffer Fixture	\$15/Fixture	<b>INSTALLATION OF RETROFIT LED TROFFER, PANELS OR SIMILAR INTEGRATED LUMINAIRES IN EXISTING FIXTURES:</b> <ul style="list-style-type: none"> <li>· Integrated LED retrofit kits only</li> <li>· Linear retrofit kits are NOT eligible</li> <li>· Equipment is listed on the DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
LED Can, Track, Pendant	\$10/Fixture, Head or Downlight	<b>INSTALLATION OF NEW RECESSED, SURFACE, PENDANT, DOWNLIGHT FIXTURE OR TRACK LUMINAIRES TO REPLACE INCANDESCENT, HALOGEN, LINEAR FLUORESCENT OR CFL LUMINAIRES:</b> <ul style="list-style-type: none"> <li>· Equipment is listed on the DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
LED Exit Signs	\$7/Fixture	<b>INSTALLATION OF LED EXIT SIGNS TO REPLACE INCANDESCENT OR FLUORESCENT SOURCES:</b> <ul style="list-style-type: none"> <li>· LED retrofit kits are NOT eligible</li> <li>· Equipment is listed on the DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
LED High Bay	\$100/Fixture >400W HID equiv	<b>INSTALLATION OF LED HIGH/LOW BAY LUMINAIRES IN PLACE OF HID SOURCES OR EXISTING LINEAR FLUORESCENT HIGH/LOW BAY LUMINAIRES:</b> <ul style="list-style-type: none"> <li>· Equipment is listed on the DLC QPL</li> <li>· LED retrofit kits are NOT permitted</li> <li>· Luminaires installed <math>\geq</math> 15 ft. above finished floors</li> <li>· Replacement of existing linear fluorescent fixtures is permitted, provided that minimum wattage reduction requirements are met. The sum of the existing lamp wattage will determine which rebate is applicable.</li> <li>· Minimum operation time is 1,000 hours annually</li> <li>· Installation of on-board occupancy sensors qualifies for additional rebate</li> </ul>
LED High Bay	\$75/Fixture 250W $\leq$ 400W HID equiv	
LED High Bay	\$30/Fixture $\leq$ 250W HID equiv	
LED Wall Pack	\$30/Fixture $\leq$ 75W	<b>INSTALLATION OF LED LUMINAIRES IN PLACE OF HID SOURCES:</b> <ul style="list-style-type: none"> <li>· Exterior fixtures require a functioning time clock or photocell to qualify for lighting incentives</li> <li>· LED retrofit kits are NOT permitted</li> <li>· Equipment is listed on the DLC QPL</li> <li>· Minimum operation time is 1,000 hours annually</li> <li>· Lumen output determines final rebate</li> </ul>
LED Wall Pack	\$50/Fixture >75W	



## LIGHTING

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
Parking Garage LED Light	\$40/Fixture ≤150W	<b>INSTALLATION OF PARKING DECK LUMINAIRES TO REPLACE HID, FLUORESCENT OR INCANDESCENT LUMINAIRES:</b> <ul style="list-style-type: none"> <li>· LED retrofit kits are NOT permitted</li> <li>· Equipment is listed on the DLC qualified product list</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>
Parking Garage LED Light	\$75/Fixture >150W	
LED Pole-Mounted	\$45/Fixture ≤100W HID	
LED Pole-Mounted	\$75/Fixture 101w-250w HID	
LED Pole-Mounted	\$100/Fixture 251w-750w HID	
LED Pole-Mounted	\$150/Fixture ≥750W HID	
Sports Lighting	\$250W >1000W HID	<b>INSTALLATION OF LED LUMINAIRES IN PLACE OF HID SOURCES:</b> <ul style="list-style-type: none"> <li>· Sports lighting rebates are for metered systems and retrofit projects only</li> <li>· Rebate NOT available for new lighting</li> <li>· LED retrofit kits are NOT eligible</li> <li>· Equipment is listed on the DLC QPL</li> <li>· Lumen output determines final rebate</li> <li>· Minimum operation time is 1,000 hours annually</li> </ul>

## LIGHTING CONTROLS

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
Lighting Occupancy Sensor ( <i>Wall or Fixture Mounted</i> )	\$10/Control	<b>INSTALLATION OF A NEW OCCUPANCY CONTROL IN PLACE OF A MANUAL WALL SWITCH:</b> <ul style="list-style-type: none"> <li>· Hardwired wall switch occupancy control; passive infrared, ultrasonic or dual technology</li> <li>· Space must have 1,000 hours of occupancy</li> <li>· Fixture mounted sensors may be furnished as new equipment by fixture manufacturer or installed on existing fixture(s) as a retrofit measure</li> </ul>
Daylight Sensor	\$25/Control	<b>INSTALLATION OF A NEW OCCUPANCY CONTROL IN PLACE OF A MANUAL WALL SWITCH:</b> <ul style="list-style-type: none"> <li>· Hardwired wall switch occupancy control; passive infrared, ultrasonic or dual technology</li> <li>· Space must have 1,000 hours of occupancy</li> <li>· Fixture mounted sensors may be furnished as new equipment by fixture manufacturer or installed on existing fixture(s) as a retrofit measure</li> </ul>

# Heating and Cooling

Mississippi Power customers can take advantage of our Large Commercial & Industrial Program. This program is designed to help all commercial customers reduce operating costs, lower environmental impacts and improve their bottom line.



Maximum rebate for the combination of lighting, lighting controls, heating and cooling, kitchen equipment and refrigeration upgrades is \$50,000 per customer per year.

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
High-Efficiency Air Conditioner	<b>15.2 SEER2</b> \$80 per ton <b>16 SEER2</b> \$100 per ton	<ul style="list-style-type: none"> <li>· New replacement equipment must meet minimum efficiencies that are higher than the current ENERGY STAR criteria</li> <li>· Air Conditioners must have a minimum Seasonal Energy Efficiency Ratio (SEER) of 16 per AHRI directory</li> </ul>
High-Efficiency Heat Pump	<b>15.2 SEER2</b> \$160 per ton <b>16 SEER2</b> \$200 per ton	<ul style="list-style-type: none"> <li>· New replacement equipment must meet minimum efficiencies that are higher than the current ENERGY STAR criteria</li> <li>· Air Conditioners must have a minimum Seasonal Energy Efficiency Ratio (SEER) of 16 per AHRI directory</li> </ul>
Smart, WiFi-Enabled Thermostat	\$100/Unit	<p><b>REPLACING A STANDARD THERMOSTAT OR PROGRAMMABLE THERMOSTAT THAT IS <math>\geq</math> 10 YEARS OLD:</b></p> <ul style="list-style-type: none"> <li>· Must have Intelligent Recovery technology; seven days, 5-1-1 or 5-2 day programming per NEMA standards for energy efficiency requirements for thermostat</li> <li>· All equipment must be new; used or refurbished equipment is not eligible</li> <li>· ENERGY STAR qualified</li> </ul>
Variable Frequency Drives (VFDs)	\$50/HP	<ul style="list-style-type: none"> <li>· Rebates are only available for new VFDs installed on existing HVAC pumps, motors or fans</li> <li>· Must be between 2 and 200 HP and operate for at least 1,500 hours annually</li> <li>· All equipment must be new; used or refurbished equipment is not eligible</li> </ul>
Tune-ups – <i>up to 25 tons</i>	\$40/Per Tonnage	The tune-up measure includes: airflow correction, cleaning of indoor blower, evaporator coils and condenser coils and correction of refrigerant charge
Hotel Key Card Room Energy Control System	\$100/Per guest room	Installation of occupancy-based controllers that enables energy savings through the control of HVAC equipment in guest rooms.

# Building Insulation



**Mississippi  
Power**

Mississippi Power customers can take advantage of our Large Commercial & Industrial Program. This program is designed to help all commercial customers reduce operating costs, lower environmental impacts and improve their bottom line.

*Maximum rebate for the combination of lighting, lighting controls, heating and cooling, kitchen equipment and refrigeration upgrades is \$50,000 per customer per year.*

MEASURE DESCRIPTION	REBATE/UNIT	REQUIREMENTS
Ceiling Insulation	\$0.20/Per sq. ft.	Insulation provides resistance to heat transfer. The more heat flow resistance the insulation provides, the lower the heating and cooling costs. Final insulation must be have an R value of at least R30. Suspended ceilings, where R value is brought to R19, are eligible.
Wall Insulation	\$0.20/Per sq. ft.	Final insulation must have an R value of at least R13.

# Large Commercial & Industrial Program

## PROGRAM MANUAL - 2024 PROGRAM YEAR



### PROGRAM OVERVIEW

Mississippi Power offers the Large Commercial and Industrial Program to its qualifying customers. The program is designed to help customers who manage commercial facilities and operate their buildings more efficiently by deepening their understanding of the technical and financial benefits of energy efficiency investments. The program also helps these customers plan energy efficiency improvements for their facilities.

### PROGRAM TARGETS

The Large Commercial and Industrial Program will set out to achieve the following target for annual energy savings (kWh).

<i>Year</i>	<i>kW</i>	<i>kWh</i>
<b>2024</b>	<b>900</b>	<b>2,882,949</b>

### PROGRAM OBJECTIVES

Mississippi Power's Large Commercial and Industrial Program is designed to educate the commercial marketplace about cost-effective, energy efficiency measures and promote the implementation of such measures while minimizing barriers. Some program objectives are inherent to transforming the energy efficiency market while others are direct benefits that customers receive. The Large Commercial and Industrial Program objectives include:

- Make energy efficiency a primary consideration for Mississippi Power's commercial customers by transforming the energy efficiency market through training and education
- Enhance awareness of program benefits, such as energy efficiency financing alternatives and energy efficiency project payback
- Enhance awareness of energy-efficient technologies
- Promote cost-effective, energy efficiency projects that maximize net benefits to both the customers and Mississippi Power
- Leverage incentives to help customers implement cost-effective projects.

### CUSTOMER ELIGIBILITY

This program is available to Mississippi Power commercial customers with peak demand less than 500 kW and enrolled on a Mississippi Power General Service rate. Eligibility for customers receiving incentives through Mississippi Power's Large Commercial and Industrial Program will be verified based on the customer data and Mississippi Power account number provided on the application.

### PROGRAM DATES

The program year runs each fiscal year from **Jul. 1, 2020** to **Nov. 30, 2020** or until the incentive budget is depleted.

# Program Contacts and Roles:

## TEAM CONTACTS

### PROGRAM MANAGER

Salisha Farve

*smfarve@southernco.com*

### PROGRAM AUDITOR

Randy Fischer

*rjfische@southernco.com*

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## PROGRAM PARTICIPANT (CUSTOMER)

### To participate in the program, qualified Mississippi Power customers must:

- Commit to the terms of the program outlined in Program Manual.
  - Submit a "Participation Agreement" Form and necessary supporting documents for eligible energy efficiency projects in order to reserve incentives; provide any and all project data including plans, calculation forms, project narrative or scope, savings statement and supporting invoices.
  - Contact the program auditor when projects are completed and allow staff to perform a post inspection, when necessary.
  - Provide access to project facilities and ample lead time both before and after project completion for any inspections that may be required, to verify electric demand and energy savings from a specific project - new construction projects do not require any inspections prior to project completion.
- 

## TRADE ALLY

### To participate in the program, Trade Allies (TAs) must:

- Work with program manager to take advantage of program marketing materials and technical assistance.
- When developing a possible energy efficiency project, work with program manager to verify customer eligibility and define the scope for the project.
- Provide program staff with information about proposed projects as needed, so that program staff can calculate the potential energy savings and incentives that the customer would receive.
- Install eligible energy efficiency measures and submit appropriate documentation as requested by the program team.
- Perform all work according to the required standards of the program.

# Program Incentives

## MEASURES & INCENTIVE LEVELS

Incentives are capped at \$50,000 per customer, per program year. Below is a complete list of eligible equipment, with prescriptive rebate amounts.

CATEGORY	MEASURE	INCENTIVE
Lighting Retrofit	Screw-In LED Bulb	\$2
	TLED Bulb (Type A)	\$3
	TLED Lamp (Type C)	\$15 per lamp
	LED 2' X 4' Troffer Fixture	\$25
	LED Downlight Fixture	\$10
	LED Exit Sign	\$7
	LED High Bay (<250W HID equiv)	\$30
	LED High Bay (250 – 400W HID equiv)	\$60
	LED High Bay (>400 W HID equiv)	\$100
Lighting Controls	Occupancy Sensor	\$10
	Daylight Sensor	\$25
Commercial Kitchen Equipment	EnergyStar Freezer	\$75
	EnergyStar Refrigerator	\$75
Refrigeration	LED Cooler/Freezer Lighting	\$50
	Anti-Sweat Refrigerated Case Doors	\$100
HVAC	High Efficiency Air Conditioner	\$75 per ton
	High Efficiency Heat Pump	\$100 per ton
	Smart Thermostat	\$100
Tune-ups	Up to 25 tons	\$40 per ton
Additional Measures	Ceiling Insulation	\$0.20 per sq ft
	Variable Frequency Drive	\$50 per hp
	Commercial Type 2 Vehicle Battery Charger	\$750

## MEASURE LIST DESCRIPTIONS

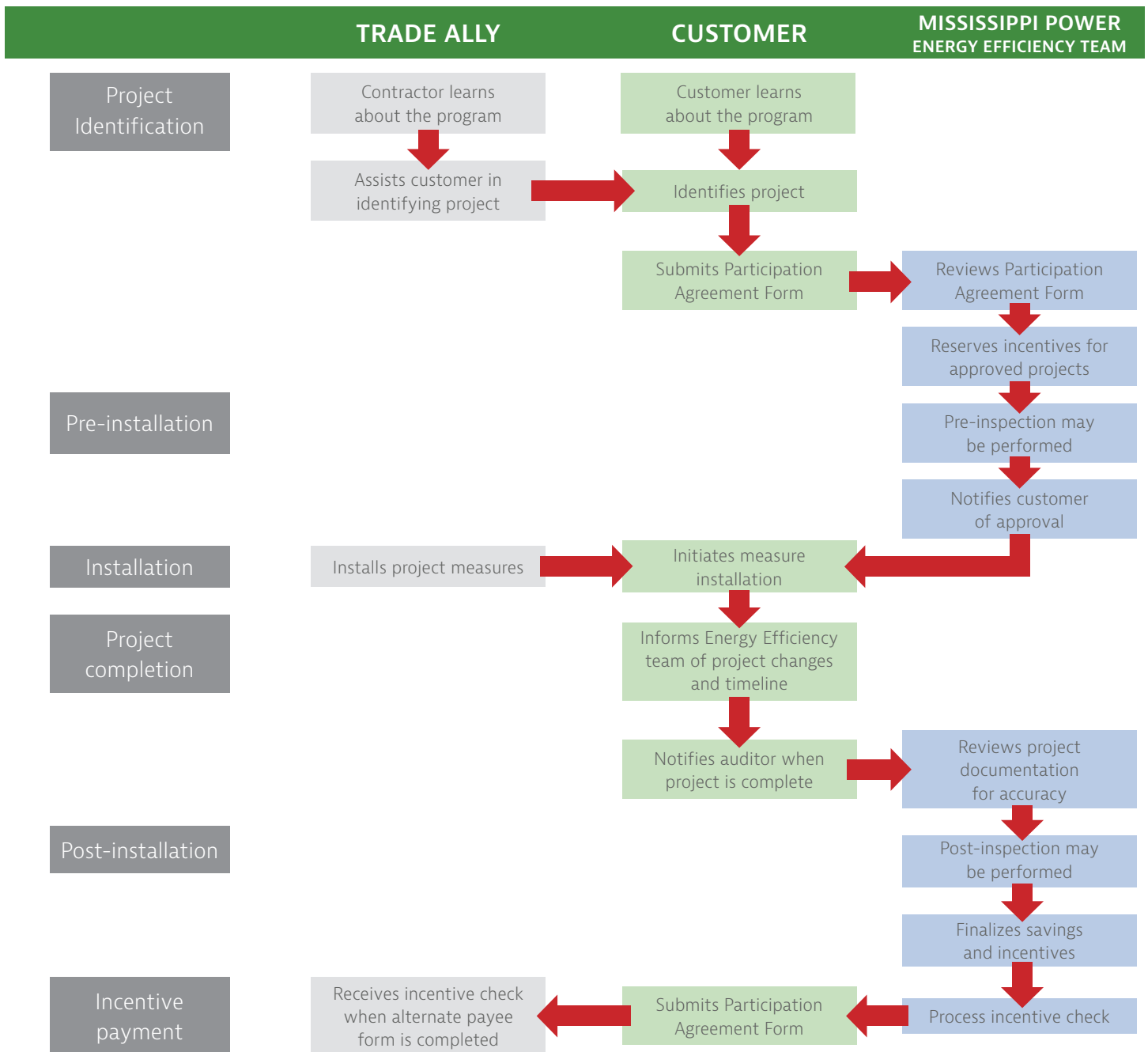
MEASURE TYPE	MEASURE DESCRIPTION AND REQUIREMENT
Lighting Retrofit	Lighting retrofit projects replace existing lighting systems with more efficient lighting systems. Equipment must be listed on the ENERGY STAR or DLC QPL. Minimum operation time is 1,000 hours annually.
Lighting Controls	Automatic lighting controls save energy by turning off or dimming lights when they are not necessary. Sensors required by energy code are not eligible. Space must have 1,000 hours of occupancy.
Commercial Kitchen Equipment	ENERGY STAR qualified freezers and refrigerators.
Refrigeration	Installation of either no-sweat doors or doors with anti-sweat heaters. Control system must be able to reduce or turn off anti-sweat heaters of refrigerated display case doors. Lighting equipment must be listed on the ENERGY STAR or DLC QPL.
HVAC	<p><b>HVAC REPLACEMENTS:</b> For existing buildings and new construction, inefficient heat pumps and A/C units are eligible to be replaced with ENERGY STAR units. Air Conditioners and heat pumps must have a minimum Seasonal Energy Efficiency Ratio (SEER) of 15 per AHRI directory. HVAC controls are eligible for this program when no other controls previously exist or where existing controls can be modified or improved to provide measurable energy savings. <b>Smart Thermostats</b> must be ENERGY STAR qualified.</p>
Tune-ups	The tune-up measure includes: airflow correction, cleaning of indoor blower, evaporator coils and condenser coils and correction of refrigerant charge. iManifold tool must be used to perform tune-ups.
Additional Measures	<p><b>CEILING INSULATION:</b> Insulation provides resistance to heat transfer. The more heat flow resistance the insulation provides, the lower the heating and cooling costs. In Mississippi, the Department of Energy suggests a minimum ceiling insulation level of R-30. Suspended ceilings, where R value is brought from 0 to R19, are eligible.</p> <p><b>VARIABLE FREQUENCY DRIVE:</b> A Variable Frequency Drive (VFD) controls the rotational speed of an electric motor by controlling the frequency of the electrical power supplied to the motor.</p> <p><b>COMMERCIAL TYPE 2 VEHICLE BATTERY CHARGER:</b> Installation of high-frequency battery charger system commonly used for material handling and forklifts, that converts AC to DC power more efficiently than typical FR or SCR charging systems. The installed system must have:</p> <ul style="list-style-type: none"> <li>· Power Conversion Efficiency <math>\geq</math> 89%</li> <li>· Maintenance Power <math>\leq</math> 10W</li> </ul>

# Participation Process

Below is a step-by-step process by which a customer may identify a renovation or new construction project opportunity, and have it accepted into the program with financial incentives reserved. The incentive for a project is paid at the completion of this process:

- Project identified
- Participation Agreement Form submission
- Pre-installation inspection may be completed
- Participation Agreement Form review & approval
- Incentive reservation
- Project installation (must complete installation within 120 days of project authorization)
- Project completion notice
- Post-installation inspection may be completed
- Incentive payment

## PROGRAM PROCESS FLOW





## TUNE-UP PARTICIPATION PROCESS

The participation process begins with a utility customer choosing a contractor to perform an A/C tune-up on his or her HVAC system, or with a contractor approaching a customer to offer the tune-up service. Contractors not yet participating in the program are welcome to enroll if they meet the program requirements. All contractors must be enrolled before performing any tune-ups on any systems they wish to be included in the program.

The contractor discusses performance tune-ups and other efficiency methods offered in the program. Once the customer has completed a tune-up, the discount is applied to the customer invoice. This completes the customer's participation, unless optional QA/QC verification is implemented.

The contractor then submits project data (including photos, \*iManifold screenshots and tool reports) and a copy of the invoice (including all applicable discounts) to Energy Efficiency team. Upon review and verification of the rebate by Energy Efficiency team, the payment is processed and submitted to the contractor, thus reimbursing the contractor for the discounts applied. If the tune-up project is selected for a QA/QC review, Energy Efficiency team will make direct contact with the customer to verify the system was serviced according to the program requirements.

*\*Contractors will be required to use the iManifold HVAC measurement analysis tool.*

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## CUSTOMER PARTICIPATION AGREEMENT

To participate in the program, customers must submit a participation agreement to Mississippi Power's Energy Efficiency Program Manager. Trade Allies may submit a participation agreement on behalf of their customers. The participation agreement can be found on the program's website.

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## AGREEMENT SUBMISSION

Customers and Trade Allies may submit more than one project on the participation agreement. Completed/signed Participation Agreement Forms should be submitted either:

**Electronically (scan & email) to:** waystosave@mississippipower.com

**Hard copies to:** Mississippi Power Large Commercial & Industrial Program |  
Attn: Salisha Farve, 2992 W. Beach Blvd | Gulfport, MS 39501

**When submitting a Participation Agreement Form, please keep in mind:**

- Participation Agreement Forms must include the following:
    - Project Measure
    - Estimated Demand (kW) and Energy (kWh) savings
    - Estimated Incentives
    - Estimated project timelines
    - Signature of authorized Participant representative
  - Customer/TA is responsible for following up with the program to confirm receipt of any submitted Participation Agreement Forms.
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## INSPECTIONS

For project incentives through the Large Commercial & Industrial Program, Mississippi Power may conduct inspections on roughly 10% of projects. Inspections may take place prior to or after installation of measures but prior to rebate payment.

## **INCENTIVE RESERVATION**

Incentives are subject to availability and are reserved on a first-come, first-serve basis. In order to receive incentives, Participants must first reserve incentives by completing and submitting a Participation Agreement Form detailing the scope and timeline for each commercial project and providing the program with all necessary documentation.

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## **INCENTIVE PAYMENTS**

Incentives will be paid directly to participating customers or to trade allies (with customer's approval) in the form of a rebate check or utility bill credit.

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## **PROGRAM SURVEYS**

Surveys will be sent to program participants to determine if program implementation met their needs and expectations.

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## **APPENDICES**

Customer Participation Form  
Smart Thermostat Rebate Form  
Program Calculator  
Measure Sheets

# Large Commercial & Industrial Program

## PROJECT SUBMISSION INSTRUCTIONS



### APPLICATION SUBMISSION

Mississippi Power Large Commercial & Industrial program information and requirements can be found online at [mississippipower.com/waystosave](https://mississippipower.com/waystosave). The customer participation agreement and supporting documentation can be submitted to [waystosave@mississippipower.com](mailto:waystosave@mississippipower.com).

Supporting documentation includes:

- Equipment specification sheets
- IRS W-9 form
- Alternate Payee Form, if applicable

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### INCENTIVE APPLICATION

Applicants are encouraged to apply with the supporting documentation for project evaluation. Applicants should confirm the timeline and project scope provided in the customer participation agreement. The Energy Efficiency (EE) Team will review the application for eligibility and perform preliminary rebate and energy savings calculations. Following review, if eligible, you will receive an email confirming the estimated rebate(s).

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### PRE-INSPECTION

All projects and equipment are subject to program pre-conditions and requirements. The Energy Efficiency team may need to verify existing equipment and conditions.

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### PROJECT UPDATE AND COMPLETION

Customer and/or trade ally/contractor implements project and notifies Energy Efficiency team of any scope changes, if applicable, and upon project completion. Upon project completion, customer and trade ally/contractor must provide invoice and all remaining supporting documents to the Energy Efficiency team.

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### POST-INSPECTION

The Energy Efficiency team verifies new equipment installation and finalizes rebate amount and energy savings.

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### INCENTIVE CHECK

Mississippi Power issues rebate as a live check to the customer or designated payee in approximately 4-6 weeks.

# Large Commercial & Industrial Program

## CUSTOMER PARTICIPATION AGREEMENT - TUNE UP ONLY



### COMPANY INFORMATION

Company Name

---

Address

---

*Street Address*

*Suite #*

---

*City*

*State*

*ZIP code*

---

Company Phone

Company Email

---

Contact Name

---

Phone

Email

---

Company Tax ID

Account Number

---

### To participate in this program, you will need to understand and agree to these terms:

1. Commit to the terms of the program outlined in the Program Manual.
2. Submit this "Participation Agreement Form" and necessary supporting documents for eligible energy efficiency projects to reserve incentives. Provide all project data including plans, calculation forms, project narrative or scope, savings statement and supporting invoices.
3. Contact the program team when projects are complete and allow staff to perform inspections when necessary.
4. Provide access to project facilities and ample lead time both before and after project completion for any inspections that may be required to verify electric demand and energy savings from a specific project.
5. Customer acknowledges that contractors are not an agent, contractor or subcontractor of Mississippi Power. Mississippi Power does not manage or control the contractor's performance. Mississippi Power shall have no obligation to maintain, remove or perform any work on the implemented measure(s). Mississippi Power shall have no liability for the contractor's failure to perform, failure of the measures to function or for any damage to the customer's premise caused by the contractor.

HEATING TYPE	TONNAGE	QTY	ESTIMATED INCENTIVE TOTAL
<b>TOTAL</b>			

<b>TOTAL PROJECT COST</b>	
---------------------------	--

*Note: Project incentive will be capped at \$50,000.*

### ALTERNATE PAYEE'S INFORMATION

Company Name \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

### SIGNATURE

By signing this document, I agree to program requirements outlined in the measure specifications and Terms and Conditions for the applicable program. As an eligible customer, I verify the information is correct and request consideration for participation under this program. Furthermore, I concur that I meet all eligibility criteria in order to receive payment under this program.

Customer signature \_\_\_\_\_ Date \_\_\_\_\_

# Large Commercial & Industrial Program



## TUNE-UP CONTRACTOR AGREEMENT

Mississippi Power offers the Large Commercial & Industrial Program to its qualifying customers. The program is designed to help customers who manage commercial facilities operate their buildings more efficiently by deepening their understanding of the technical and financial benefits of energy efficiency investments. Tune-ups are being offered under this program to help commercial customers become more energy efficient.

### PROGRAM OVERVIEW

The tune-up offering is designed to overcome market barriers that prevent commercial customers from receiving high performance A/C and heat pump system tune-ups. Energy savings are captured through identifying and correcting A/C and heat pump system inefficiencies during the tune-up. The program overcomes market barriers by providing incentives, paid to contractors, to help customers pay for system corrections. The program also provides training on best practices, and discounts on lavatory quality tools for contractors to use in conducting high performance system tune-ups.

### ELIGIBILITY REQUIREMENTS

- All commercial customers
- All exceptions will require Mississippi Power approval

### INCENTIVE

Incentives are capped at \$50,000 per customer, per program year.

CATEGORY	MEASURE	INCENTIVE
Tune-ups	Up to 25 tons	\$40 per ton

### INSPECTIONS

For project incentives through the Large Commercial and Industrial Program, Mississippi Power may conduct inspections on at least 10% of tune-up projects. Inspections may take place prior to or after installation of measures but prior to rebate payment.

### PROGRAM TEAM

#### PROGRAM MANAGER

Salisha Farve  
[smfarve@southernco.com](mailto:smfarve@southernco.com)

#### PROGRAM AUDITOR

Randy Fischer  
[rjfische@southernco.com](mailto:rjfische@southernco.com)

## PARTICIPATION PROCESS

The participation process begins with a utility customer choosing a Contractor to perform a heating and air A/C tune-up on his or her HVAC system, or with a Contractor approaching a customer to offer the tune-up service. Contractors not yet participating in the program are welcome to enroll if they meet the program requirements. All Contractors must be enrolled before performing any tune-ups on any systems they wish to be included in the program.

The Contractor discusses performance tune-ups and other efficiency methods offered in the program. Once the customer has completed a tune-up, the discount is applied to the customer invoice. This completes the customer's participation, unless optional QA/QC verification is implemented.

The Contractor then submits project data (including photos, \*iManifold screenshots and tool reports) and a copy of the invoice (including all applicable discounts) to Mississippi Power Energy Efficiency team. Upon review and verification of the rebate by Energy Efficiency team, the payment is processed and submitted to the Contractor, thus reimbursing the Contractor for the discounts applied. If the tune-up project is selected for a QA/QC review,

Energy Efficiency team will make direct contact with the customer to verify the system was serviced according to the program requirements.

*\*Contractors will be required to use the iManifold HVAC measurement analysis tool.*

---

## CONTRACTOR PERFORMANCE

Customers will be encouraged to provide program and contractor performance feedback. All Contractor Representatives providing work under this Agreement must be trustworthy, exhibit good behavioral standards, and be authorized to work in the United States of America. Customer feedback can help determine customer satisfaction, program compliance, and identify high- and low-performing contractors. Customer satisfaction feedback can result in a corrective action.

### THROUGH THIS AGREEMENT, THE CONTRACTOR AGREES TO:

#### **1. Perform a best faith effort to participate in the program and to help make it successful and sustainable, including:**

- a. Scheduling state licensed, EPA certified, and program-trained technicians to work on A/C and heat pump systems after the training, and acting to incorporate the program tune-up requirements on those jobs as soon as possible to help launch the program
- b. Provide feedback to the program, working to improve the program for all parties involved
- c. Completing and submitting the required Program documentation to receive the Program incentives and to help demonstrate success

#### **2. Respond to customers referred by the Program and provide services in accordance with the Program's processes and procedures and this Agreement. Contractor recognizes that the customers received from the program constitute a benefit and the Contractor agrees to respond to these customers within two business days.**

#### **3. Remain in compliance with the following requirements:**

- a. Meet all requirements applicable to their specific trade(s) set by the jurisdiction having authority in the area where work is performed

## CONTRACTOR PERFORMANCE

- b. Ensure that all personnel who supervise or conduct jobs performed under the Program have the necessary knowledge and skills to meet the requirements of the Program's processes and procedures, whether performed by the qualified Contractor's own employees or by a subcontractor
- c. Ensure that all jobs performed under the Program meet all requirements of the Program's processes and procedures

### 4. Exhibit fair business practices, including:

- a. Treating Program clients fairly and delivering promised services in a timely and responsible manner
- b. Properly representing the relationship of the Contractor to the State of Mississippi, and Mississippi Power. This relationship is that the Contractor is an independent, voluntary Contractor in the Large Commercial and Industrial Program
- c. Contractor shall NOT represent themselves as working for Mississippi Power
- d. Provide all program customers with information materials provided to the Contractor by Mississippi Power
- e. If a Contractor becomes involved in a dispute with a customer over business practices, the Contractor shall work with Mississippi Power to resolve the dispute amicably. Contractor shall hold Mississippi Power harmless from any suit arising from work where the customer was generated by the Program
- f. Allow random field inspections by Mississippi Power of work that has been performed.
- g. Contractor, upon request, and at no additional cost to the customer, shall make reasonable repairs or corrections to work that the Contractor has performed. Contractor also agrees to take steps to ensure that future work will comply with the Program's processes and procedures

### 5. Acknowledge that participation in the Program is a privilege, and the following:

- a. Mississippi Power may suspend or terminate the Contractor's status in the Program for any reason, including failure to maintain the Program's processes and procedures; in all cases involving a Contractor's status, or denial of incentive redemption, Mississippi Power's written decision is final
- b. Contractor shall not employ as a subcontractor any firm that has been suspended or terminated from this Program or any other Mississippi Power sponsored Program without prior written permission from Mississippi Power
- c. Contractor acknowledges that failure to follow Program requirements and procedures, including processing of required documents, will result in a forfeiture of coupon redemption and possible disciplinary action
- d. It is further understood that the Contractor can suspend or terminate the agreement at any time

### 6. Disclose prior participation in Mississippi Power programs.

- a. Contractors must divulge whether any individual(s) including owners, principals, shareholders, associates and employees affiliated with the Contractor have previously participated in, or are currently participating in the Mississippi Power Energy Efficiency Program(s)
- b. The Contractor must list all individuals on the Signature Page of this document; this is an ongoing requirement - the Contractor shall notify Mississippi Power immediately of any changes or updates to this information

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## INCENTIVE RESERVATION

Incentives are subject to availability and are reserved on a first-come, first-serve basis. In order to receive cash incentives, Participants must first reserve incentives by completing and submitting a Participation Agreement Form detailing the scope and timeline for each commercial project and providing the program with all necessary documentation.



## MISSISSIPPI POWER OBLIGATIONS

- Conduct the items identified in the Program Overview in the best interest of all parties involved in the Program in order to make the Program successful and sustainable
  - Administer, calculate, and verify incentives for Contractors and customers that fulfill the Program requirements
  - Make every effort to pay qualified incentives to the Contractor within 30 days of submittal in good order, assuming the submission requirements are found to have been met as detailed in the Program manual
  - Mississippi Power will complete internal process to remit incentive payment to the contractor
  - Mississippi Power will be available to answer customer or contractor questions as they arise
  - Mississippi Power reserves the right to cancel this program without notice or for any reason
  - Either party – Mississippi Power or Contractor – may terminate this agreement at any time if all remaining customer/contractor obligations are satisfactorily fulfilled
- 

## Participation Requirements

### INSURANCE

During the term, participating contractors shall maintain and provide proof of the following Commercial General Liability Insurance Minimums:

- \$1,000,000 commercial general liability insurance coverage with Mississippi Power listed as certificate holder
  - Business automobile liability coverage including owned, non-owned, and hired vehicles
  - Worker's compensation and employer's liability coverage
- 

### LICENSES

At all times during the program, participating contractors must adhere to all permitting and licensing requirements as set forth by federal, state, county and/or municipal authorities with jurisdiction overseeing work performed.

---

### ENROLLMENT INSTRUCTIONS

Step 1: Attend program overview presentation

Step 2: Complete the Contractor Agreement

Step 3: Complete a W-9

Step 4: Submit completed application and agreement, W-9, certificate of insurance and copies of required licenses and/or training certificates (if applicable)

- Via Email: [waystosave@mississippipower.com](mailto:waystosave@mississippipower.com)
- Or Mail: Mississippi Power Energy Efficiency, Attn. Salisha Farve, 420 W. Pine St., Hattiesburg, MS 39401

## COMPANY INFORMATION

Company Name

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Address

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*Street Address*

*Suite #*

---

*City*

*State*

*ZIP code*

---

Company Phone

Company Email

---

Contact Name

---

Contact Phone

Contact Email

---

Company Tax ID or SSN

---

## REFERENCES

*Please list three professional references.*

Full Name

Relationship

---

Company

Phone

---

Address

---

Full Name

Relationship

---

Company

Phone

---

Address

---

Full Name

Relationship

---

Company

Phone

---

Address

---

## SIGNATURE

Signature

Date

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# Large Commercial & Industrial Program



## TUNE-UP CONTRACTOR AGREEMENT

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### PROGRAM OVERVIEW

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- Via Email: [waystosave@mississippipower.com](mailto:waystosave@mississippipower.com)
- Or Mail: Mississippi Power Energy Efficiency, Attn. Salisha Farve, 420 W. Pine St., Hattiesburg, MS 39401

## COMPANY INFORMATION

Company Name

---

Address

---

*Street Address*

*Suite #*

---

*City*

*State*

*ZIP code*

---

Company Phone

Company Email

---

Contact Name

---

Contact Phone

Contact Email

---

Company Tax ID or SSN

---

## REFERENCES

*Please list three professional references.*

Full Name

Relationship

---

Company

Phone

---

Address

---

Full Name

Relationship

---

Company

Phone

---

Address

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Full Name

Relationship

---

Company

Phone

---

Address

---

## SIGNATURE

Signature

Date

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